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July 14, 2003

To Whom It May Concern:

Two years ago, we decided to purchase a soil count system to boost productivity and cut labor costs. We compared the systems that were available and chose Automation Dynamics' "BULLET" system. They offered quality equipment and a unique design that was not offered by anyone else.

Using the "BULLET" in conjunction with Vacuum bins, we are able to send our large volume items directly to sling carts, eliminating a large amount of the workload on the conveyor belt person. Not only did the system improve our productivity and help us reduce our labor costs, using the "BULLET" has also improved our product material handling and allowed us to send items to the wash aisle in consistent load sizes saving on washing chemical costs as well.

Prior to our decision to purchase, we did an estimated Return on Investment. I am very pleased that after our first year of operation, the actual results are consistent with what I projected. I feel this has been a good investment and recommend Automation Dynamics to anyone who feels they can benefit from a more automated and efficient soil room.

Sincerely,



Bill Inge
General Manager